

# The Sufi woman



# Welcome to the Workshop

For the next 90 minutes we will be discussing and working with:

- Overcoming Resistance
- Asset mapping
- Engaging the community

The workshop requires your participation, because I will not give you any answers.

Why? Because You can't point the direction by giving answers, but by asking questions!

# Resistance

What causes resistance to new methods of work, or collaboration?

Talk two and two for 5 minutes.



## Two and two

Share your best experience/tool for overcoming resistance. Try to be as specific as possible.

- What was the context?
- What did you do?
- How did “the other part(s) react?

Be ready to share one of your stories with the whole group.

# The Map of Assets

Has different purposes:



- 1. Get the overview of local assets in the area by colors, goals or whatever
- 2. You can use the map as a way of describing goals, politics etc. of any organization or institution in the map.
- 3. You can Distribute the map into the local community on a homepage, in print, in Newsletters etc.

Every community I´ve been involved in, we´ve always started by doing a map of assets.

## The Map of Assets

As an example on “How it’s done”, we choose a local Community.

- Get a lot of different colored Post It.
- Give each topic a color:
  - Yellow: Individuals with special skills
  - Orange: Formal or informal networks
  - Blue: Institutions
  - Etc.



Write all names in each Topic on Post It notes, and place them on a large wall.

## The Map of Assets 2

The people involved in making the map, place their notes on the wall, and explains why this or that name is on it. What's the skills of the subject etc.

After placing all notes, you have a map of all kinds of assets, skills, potential partners, networks in the area.

By any challenge or new effort in this area, you can move around the notes, and find your perfect match for collaboration on each case.

## **The Map of Assets 3**

The same method can be used inside organizations, Agencies, families, individuals etc.

### **The present assets**

Write down 3 skills Your Agency has for making people or Agencies collaborate.



Join each other again, and think of the stories  
You talked about earlier:

“My best experience of overcoming resistance  
to collaboration”

Now You´ve to agree on 3 words or small  
sentences, that summarizes “What´s good  
collaboration”?

# Ideas for engaging the Community

- Appreciative Inquiry inspired interviews
- Citizen meetings
- A Community Walk (history, beautiful places etc.)
- An annual celebration of the neighbourhood.
- Local “Olympics”, Summer Games, tournaments
- Arrange people to meet up with others, who share the same ideas, interests etc.
- Meet and tell the good stories, share good experiences from the neighborhood.

# Ideas for engaging the Community

Your best experiences?



**Thank you for joining the workshop**

**Comments, questions etc?**

Feel free to write to [info@upgreat.dk](mailto:info@upgreat.dk)

